

ALL ABOUT Conversations

The goal of conversations during recruitment is to make connections.

The sorority girls have been preparing for you and they have been practicing their recruitment conversation skills and you should too! If you do not prepare for recruitment conversations you risk not standing out. You have so many great personality traits to share, we want to make sure these come across in your conversations!

- Throughout the week, you will get to know more about each chapter's values, and they will want to get to know more about yours. This is why it is so important to have meaningful conversations instead of just keeping things surface-level.
- You want to put your best foot forward and make a good impression, it's important to also be honest and genuine. You don't want to wind up in a chapter where you can't feel comfortable being yourself.
- As the days go on, you will transition into deeper and more meaningful discussions. You'll want to ask questions to gather all of the important information from each chapter.
- We are here to give you the skills to help you feel confident as you prepare to meet all of the chapters!



WHAT IS GOING TO MAKE YOUR CONVERSATIONS DIFFERENT FROM OTHERS?

- While conversation may seem basic, it requires practice. Conversations in recruitment differ from normal conversations. You have a short amount of time to get to know these chapters, so you want to skip the small talk. Your goal is to make a connection.
- Be present and mindful. Making eye contact says you are interested
- Everyone loves compliments. If you can give a sincere and meaningful compliment you should. Something beyond appearances, like “you are so friendly and easy to talk to.’ Genuine words will leave a lasting impression.
- Prepare some conversation starters (we will provide some suggestions)
- Be curious. Do not be afraid to ask questions or ask for advice.
- Find common ground to talk about such as a hobby or music.
- Avoid talking about anything negative
- Maintain a positive attitude
- Stay away from long stories and strong opinions. You want to listen as much as you talk.
- Do not discuss controversial subjects like religion and politics
- Pay attention. Remember the little things. Take notes once you leave the party on names, what you discussed, or any other notable information. In future conversations remembering the details demonstrates that you are interested.
- This week is about sisterhood. Do not bring up boys, booze, or parties.
- Do not talk about other sororities. when you are in a house, they are your only focus.

IF YOU LIKE THEM YOU MUST LET THEM KNOW YOU LIKE THEM!

If you can see yourself in a certain sorority, It is very important that you let the actives know. This needs to be done sincerely and genuinely.

Many girls have great conversation skills, and great personalities and choose not to let the actives know how they are feeling.

Actives talk to so many girls during recruitment and have to make so many cuts. If you are comfortable sharing how you feel, WE HIGHLY RECOMMEND IT!

You can say something like this-

Round 1

- I'm really loving it here
- I feel really at home here
- I love meeting your chapter

Round 2

- Always walk into the house smiling
- I was so excited to be invited back for Round 2
- I am so happy to be here.
- I have been looking forward to this party and this house all day long

Round 3

- I really align with your sorority's values, the one that means the most to me is.... (sincere friendship, truth, and self-sacrifice, etc)
- I feel so comfortable and at ease here and would love to come back

Round 4

- I see myself calling this chapter home
- I plan to put your house as my top choice
- I really see myself here

Keep your body language positive: stand up straight, don't cross your arms over your chest, make regular eye contact, and always smile.

If you enjoy your time at a house, make sure to let them know! It is ok to tell them you're happy to be there or hope to be invited back!

Understand that the chapters are NOT allowed to tell you that they want to invite you back, and say 'See you tomorrow' or 'I can't wait for you to be in our chapter', as they can be fined for doing so.

At many schools, chapters are not allowed to initiate contact with the PNM, so don't be offended if they do not shake your hand or hug you goodbye.

Sororities are trained to ask questions that will help them get to know you on a deeper level.

For this reason, many questions they will ask go beyond a simple 'yes or no' answer. Be prepared to talk about your experiences through high school, how they made you feel, and what you have learned from them.

While day one may start with surface-level questions about your major, hometown, and family, as you progress through the week, the questions will get deeper. Lots of girls get emotional on preference night as they realize the deep friendships and connections they've already formed with the chapter.



QUESTIONS YOU MAY BE ASKED

- Tell me about your family.
- Why are you going through recruitment?
- What do you bring to a sorority?
- Do you see yourself fitting into this sorority?
- What activities were you involved in?
- Why did you choose to come to school here?
- What are you hoping to get out of a sorority?
- Are you going through recruitment with friends?
- What are you most excited about?
- Do you know what you want to do after college?
- Did you do any volunteer work in high school?
- How are you feeling about recruitment?



QUESTIONS YOU COULD ASK

- Round 2
 - Where are you from?
 - Why did you decide to go to school here?
 - Why did you choose this chapter?
 - Tell me about living in the house.
 - Is it required to live in the house?
 - What is your major?
 - Are you on any sorority committees?
 - What is your favorite memory of when you were a PNM?
- Round 3
 - What was your favorite function last year?
 - Tell me about getting your Big.
 - Do you have a little?
 - What special events does your sorority do during Homecoming?
 - Do you travel out of town for formal?
 - What events did you do when you were a PMN to get to know your sisters better?
- Round 4
 - What is your favorite memory from your sorority?
 - What is the most special part of Greek life for you?
 - What is the best thing about being in your chapter?
 - How has sorority life helped you?